



CIO Update

Investment Committee Bank J. Safra Sarasin

7 December 2018

Editorial



Dear reader

Recovering from the stock market setback in October will likely take longer than previously thought. Though the USA and China have agreed to a truce regarding their trade war, this fact does not provide greater certainty around the outcome of the negotiations. Moreover, further Twitter releases have the potential to whip up market volatility again. And while the US Federal Reserve (Fed) has recently tried to counter this with soothing statements, the Fed cannot halt the slowdown in economic growth in the short term. As a consequence, we expect risky assets will face a challenging environment in the months ahead. Nevertheless, given favorable valuations this also offers several opportunities.

Yours faithfully
 Philipp E. Bärtschi, CFA
 Chief Investment Officer

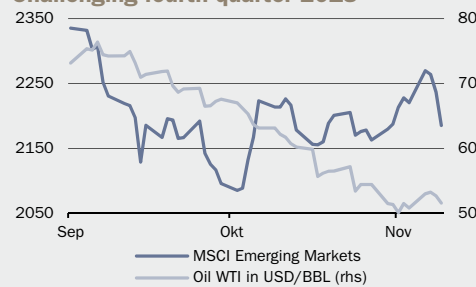
Focus

Investing in uncertain times

Review: Roller coaster ride

Recent weeks have been marked by sharp fluctuations in financial markets. At first, global stock markets appeared to recover from their October lows, only for prices to be dragged down by uncertainties around the future economic development, the Fed's monetary policy path and rising trade risks. In his latest speech Fed Chairman Jerome Powell sowed seeds of doubt about continuing the pace of the Fed's recent interest rate increases. Equity markets greeted this news enthusiastically.

Challenging fourth quarter 2018



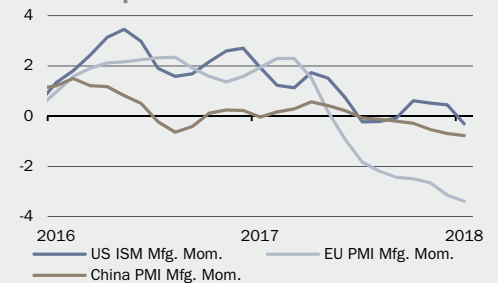
Source: Datastream, J. Safra Sarasin daily data, 28 Sep to 7 Dec 2018

Emerging market equities, which this year have suffered the most under rising interest rates, subsequently staged the strongest recovery. Oil derived no benefit from the news, as slowing global growth and a build-up of excess supplies put oil under massive selling pressure once again, leading to a significant drop in oil prices.

Uncertain macro outlook

Uncertainty among investors about the global growth outlook remains high. Some glimmers of hope are emerging, especially in Europe, with the negotiated agreement on the UK's withdrawal from the European Union as well as the Italian government's apparent willingness to compromise, albeit to a very limited extent. Nonetheless, the political climate in Europe is likely to remain overcast in the first half of 2019, which is likely to have an adverse impact on financial markets. This will be compounded by the Old World's high dependence on exports and the strong pro-cyclical performance associated with this.

PMI: Sharp slowdown in Euroland



Source: Datastream, J. Safra Sarasin monthly data, Nov 2016 to Dec 2018

Against a backdrop of declining world trade volumes, this represents a rather challenging premise. Furthermore, as the Eurozone does not have a central fiscal capacity, no institution or mechanism exists that can provide fiscal stimulus for the whole of the

euro area. We do not expect to see the introduction of reforms to tackle this problem in the coming months.

The US economy is showing the first signs of flagging momentum, albeit at a high level. Also it remains to be seen whether job losses at major US companies – as recently at General Motors – are merely exceptions or the first negative effects of an incoherent economic and industrial policy. In any event, the very supportive fiscal stimulus measures enacted in 2018 are expected to be discontinued without being replaced. On top of that, the interest-rate hikes made by the US Fed will start to have a restrictive impact in the coming year. A decline in economic momentum from an unsustainably high level is the only logical outcome.

Bonds benefit from Fed's stance

Investors have already started to question the Federal Reserve's projected path on interest rates in recent weeks. Chairman Powell's latest speech was interpreted to mean that the central bank may soon start to slow the rate of increases.

USA: Falling interest rate expectations



Source: Bloomberg, J. Safra Sarasin daily data, 1 June to 7 Dec 2018

This interpretation was prompted by Powell's remark that key interest rates remain just below the range of estimates that would be neutral for the economy – that is, neither speeding up nor slowing down growth in the

US economy. This change in the language describing the interest rate level and a weaker assessment of the economy led to a decline in interest rates across the globe. Yields on 10-year US Treasuries dropped back below 3%.

More attractive risk premiums for high-yield bonds

We expect weaker economic growth and the slight decline in inflation expectations to keep risk-free interest rates at a low level in the coming months. The longer interest rates stay at this level, the greater the incentive for investors to move back into higher yielding areas. High-yield bond spreads have greatly increased on the back of waning risk appetite in the fourth quarter. They offer an attractive yield at current levels based on our expectation that the default rate will not rise sharply in the coming year. We therefore used setbacks to build up new positions.

Positioned more defensively in equities

The recent jump in volatility has caused investors to constantly question whether the latest price movements are just a correction in an aging bull market, or whether it is a prelude to something far worse. In the short term, equity markets are supported by market sentiment and seasonality. Although earnings growth is likely to decline next year, the economic environment should remain strong enough to support positive equity returns. Nonetheless, taking a more defensive position at the start of the year is advised amid the continuing uncertainty. Dividend-bearing securities offer these defensive characteristics and in the past have shown their resilience during bouts of weakness. Nevertheless, stock picking is essential. At a regional level, we continue to favor the US equity market based on a solid economic environment and strong earnings

growth, even though it is more expensive than other regions.

US stocks continue to outperform



Source: Datastream, J. Safra Sarasin daily data, 29 Dec 2017 to 7 Dec 2018

Asset allocation: Seize opportunities

Many macroeconomic data points and leading indicators now bear testimony to the slowing pace of global growth. But the rate of growth is not slowing as much as markets are currently factoring in. Also, the Fed is seen taking a very cautious approach to further rate hikes. We therefore remain overweight equities, but will also actively manage our positions. It would be premature to throw in the towel now and await better times. In the later phase of a bull market, which we now find ourselves in, average returns on equities are historically very high but also very volatile. Hence, active portfolio management and risk control are essential in this environment in order to take advantage of opportunities as they arise.

Contact

Philipp E. Bärtschi, CFA
 Chief Investment Officer
 +41 58 317 3572
 Email: philipp.baertschi@jsafrasarasin.com

Attractiveness of individual investments

Asset class	Weighting	Relative attractiveness within the categories			
		Industrial countries	Emerging markets	Large caps	Small caps
Equities	+	=	=	=	=
Bonds	--	Government bonds	Corporate bonds	High-yield bonds	Emerging markets
		--	-	+	=
Alternative assets	+	Money market	Convertible bonds	Other alternatives	Commodities
		=	=	+	+

Disclaimer/Important Information

This document has been prepared by Bank J. Safra Sarasin Ltd (“Bank”) for information purposes only.

This document is not the result of financial research conducted, by the Bank’s research department nor of any other detailed due diligence. Therefore the “Directives on the Independence of Financial Research” of the Swiss Bankers Association do not apply to this document.

This document is based on publicly available information and data (“the Information”) believed to be correct, accurate and complete. The Bank has not verified and is unable to guarantee the accuracy and completeness of the Information contained herein. Possible errors or incompleteness of the Information do not constitute legal grounds (contractual or tacit) for liability, either with regard to direct, indirect or consequential damages. In particular, neither the Bank nor its shareholders and employees shall be liable for the views contained in this document. Third party data providers make no warranties or representations of any kind relating to the accuracy, completeness or timeliness of the data provided and shall have no liability for any damages of any kind relating to such data.

This document does not constitute a request or offer, solicitation or recommendation to buy or sell investments or other specific financial instruments, products or services. It should not be considered as a substitute for individual advice and risk disclosure by a qualified financial, legal or tax advisor. You are reminded to read all relevant documentation before making any investment, including risk warnings, and to seek any specialist financial or tax advice that you need. You are not permitted to pass this document on to others, apart from your professional advisers. If you have received it in error please return or destroy it.

Past performance is no indication of current or future performance. Investments in foreign currencies are subject to exchange rate fluctuations. Exchange rate risk will apply if the investor’s reference currency is not the same as the investment currency. Information containing forecasts are intended for information purpose only and are neither projections nor guarantees for future results and could differ significantly for various reasons from actual performance. In particular, neither the Bank nor its shareholders and employees shall be liable for the views contained in this document. The views and opinions contained in this document, along with the quoted figures, data and forecasts, may be subject to change without notice. There is no obligation on the part of Bank or any other person to update the content of this document. The Bank does not accept any liability whatsoever for losses arising from the use of the Information (or parts thereof) contained in this document.

Neither this document nor any copy thereof may be sent to or taken into the United States or distributed in the United States or to a US person. This information is not directed to any person in any jurisdiction where (by reason of that person’s nationality, residence or otherwise) such distribution is prohibited and may only be distributed in countries where its distribution is legally permitted.

The Bahamas: This publication is circulated to private clients of Bank J. Safra Sarasin (Bahamas) Ltd, and is not intended for circulation to nationals or citizens of The Bahamas or a person deemed ‘resident’ in The Bahamas for the purposes of exchange control by the Central Bank of The Bahamas.

Dubai International Financial Centre (DIFC): This material is intended to be distributed by Bank J. Safra Sarasin Asset Management (Middle East) Ltd [“BJSSAM”] in DIFC to professional clients as defined by the Dubai Financial Services Authority (DFSA). BJSSAM is duly authorised and regulated by DFSA. If you do not understand the contents of this document, you should consult an authorised financial adviser.

This material may also include Funds which are not subject to any form of regulation or approval by the Dubai Financial Services Authority (“DFSA”). The DFSA has no responsibility for reviewing or verifying any Issuing Document or other documents in connection with these Funds. Accordingly, the DFSA has not approved the Issuing Document or any other associated documents nor taken any steps to verify the information set out in the Issuing Document, and has no responsibility for it. The Units to which the Issuing Document relates may be illiquid and/or subject to restrictions on their resale. Prospective purchasers should conduct their own due diligence on the Units.

Hong Kong: This document is disseminated by Bank J. Safra Sarasin Ltd., Hong Kong Branch in Hong Kong. Bank J. Safra Sarasin Ltd, Hong Kong Branch is a licensed bank under the Hong Kong Banking Ordinance (Cap. 155 of the laws of Hong Kong) and a registered institution under the Securities and Futures Ordinance (cap. 571 of the laws of Hong Kong).

Luxemburg: This publication is distributed in Luxembourg by Banque J. Safra Sarasin (Luxembourg) SA (the “Luxembourg Bank”), having its registered office at 17-21, Boulevard Joseph II, L-1840 Luxembourg, and being subject to the supervision of the Commission de Surveillance du Secteur financier – CSSF. The Luxembourg Bank merely agrees to make this document available to its clients in Luxembourg and is not the author of this document. This document shall not be construed as a personal recommendation as regards the financial instruments or products or the investment strategies mentioned therein, nor shall it be construed as and does not constitute an invitation to enter into a portfolio management agreement with the Luxembourg Bank or an offer to subscribe for or purchase any of the products or instruments mentioned therein. The information provided in this document is not intended to provide a basis on which to make an investment decision. Nothing in this document constitutes an investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate for individual circumstances. Each client shall make its own appraisal. The liability of the Luxembourg Bank may not be engaged with regards to any investment, divestment or retention decision taken by the client on the basis of the information contained in the present document. The client shall bear all risks of losses potentially incurred as a result of such decision. In particular, neither the Luxembourg Bank nor their shareholders or employees shall be liable for the opinions, estimations and strategies contained in this document.

Monaco: In Monaco this document is distributed by Banque J.Safra Sarasin (Monaco) SA, a bank registered in “Principauté de Monaco” and regulated by the French Autorité de Contrôle Prudentiel et de Résolution (ACPR) and Monegasque Government and Commission de Contrôle des Activités Financières («CCAF»).

Panama: This publication is distributed, based solely on public information openly available to the general public, by J. Safra Sarasin Asset Management S.A., Panama, regulated by the Securities Commission of Panama.

Qatar Financial Centre (QFC): This material is intended to be distributed by Bank J. Safra Sarasin (QFC) LLC, Qatar [“BJSSQ”] from QFC to Business Customers as defined by the Qatar Financial Centre Regulatory Authority (QFCRA) Rules. Bank J. Safra Sarasin (QFC) LLC is authorised by QFCRA.

This material may also include collective investment scheme/s (Fund/s) that are not registered in the QFC or regulated by the Regulatory Authority. Any issuing document / prospectus for the Fund, and any related documents, have not been reviewed or approved by the Regulatory Authority. Investors in the Fund may not have the same access to information about the Fund that they would have to information of a fund registered in the QFC; and recourse against the Fund, and those involved with it, may be limited or difficult and may have to be pursued in a jurisdiction outside the QFC.

Singapore: This document is disseminated by Bank J. Safra Sarasin Ltd., Singapore Branch in Singapore. Bank J. Safra Sarasin, Singapore Branch is an exempt financial adviser under the Singapore Financial Advisers Act (Cap. 110), a wholesale bank licensed under the Singapore Banking Act (Cap. 19) and regulated by the Monetary Authority of Singapore.”

© Copyright Bank J. Safra Sarasin Ltd. All rights reserved.

Bank J. Safra Sarasin Ltd
General Guisan-Quai 26
P.O. Box
CH-8022 Zürich
T: +41 (0)58 317 33 33
F: +41 (0)58 317 33 00
www.jsafrasarasin.com